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**DORSETT  
INDUSTRIES, L.P.**

# Memo

**To:** Dorsett Sales Personnel  
**From:** Gary Hackney  
**CC:**  
**Date:** 1/30/2003  
**Re:** Wood and Wood Laminates in Boats

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When you compare the cost of MARINE GRADE plywood to PRESSURE TREATED woods, you will find a very significant cost differential.

Due to this very large and very real differential in price, many boat owners and even some boat builders have opted to use the PRESSURE TREATED woods as a cost saving measure.

YOU SHOULD BE AWARE THAT WHEN THIS IS DONE WATER AND SOLVENT BASED ADHESIVE SYSTEMS WOULD NOT YIELD SATISFACTORY RESULTS.

The reason for this is that the pressure treating process utilizes metal salts such as Copper Sulfate, and Copper Nitrate, and other similar acting compounds that will completely destroy the adhesive AND the marine carpet backing. In fact, we have seen these types of installations FAIL in less than three months.

This degradation process CAN BE PREVENTED through the use of special adhesive systems that use Acrylic Urethanes as their active ingredient.

Please be aware of this phenomenon and "spread the word" to our valued customers so they will not make this mistake. They should also be informed that if they choose to use the pressure treated wood, along with a solvent or water based adhesive, all product warranties would immediately be invalidated.

Should you have any further questions, we will be delighted to furnish any advice or recommendations beyond the scope of this bulletin that we have to offer.

We all have a common goal. That is a satisfied customer. This bulletin is offered in the hopes that it will assist us both in that quest.